

# REAL ESTATE (REE)

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## **REE 1040 Real Estate Principles**

**Credit Hours:** 4

This introductory course spans the stages of a real estate professional's career from pre-licensing and continuing education to broker, appraisal, home inspection, and professional development. Topics include the study of real estate brokerage activities and procedures, market analysis and appraisal, mortgages, duties and disclosure, sources of financing, planning and zoning, environmental hazards, property rights, and contracts. This course is required by the Florida Real Estate Commission for the student to be eligible to take the state sales associate examination.

## **REE 1500 Introduction to Property Management**

**Credit Hours:** 4

This course provides a comprehensive introduction to managing investment real estate including residential properties (apartment buildings and single-family rental homes) and commercial properties (office, retail, and industrial space). Topics covered include: basic investment terminology, the economics of real estate investment, working with management clients, management planning, operating budgets and other financial aspects of property management, marketing rental properties, marketing property management services, tenant selection and lease negotiations, rent collection, security deposits, lease termination and eviction, staffed managed property, property maintenance, laws affecting property management, and emergency preparedness, security, and insurance issues.

## **REE 2401 Florida Real Estate Law**

**Credit Hours:** 4

This course examines the sources of real estate law, interests in land including present and future interests, the extent of real estate interests, nonpossessory interests in real estate, liens, methods of describing land, co-ownership of real estate, the landlord-tenant relationship, multi-unit interests and ownership associations, the role of brokers and agents, the real estate purchase contract, methods of transfer and conveyance of real estate, financing the purchase of real estate, closing real estate transactions, and tax aspects of real estate ownership and transfer.